Análise ABC de Vendas

CONSOLIDADO CONSOLIDADO

Pos	Cliente	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
1	C03289-ANDRE LUIZ MOURA	R00045-SITE			4	1.798,80	12,000	5,5993	
2	C02967-DANIELA AMORIM DOGNINI	R00045-SITE			3	1.648,90	11,000	5,1327	
3	C03015-ALEXANDRE BIANCHI DE BORBA	R00045-SITE			3	1.528,98	11,000	4,7594	
4	C03310-MOIZEZ JOSE DOS REIS	R00045-SITE			5	1.222,16	9,000	3,8043	
5	C03500-VANDERLEY MATOS DE SOUZA	R00045-SITE			2	788,40	6,000	2,4541	
6	C03470-BEATRIZ APARECIDA BONOME	R00045-SITE			3	755,86	8,000	2,3528	
7	C02650-RENATO ANTONIO DE MORAES	R00045-SITE			2	599,60	4,000	1,8664	
8	C03333-THIAGO MUNARO MIRANDA	R00045-SITE			3	527,40	6,000	1,6416	
9	C03314-RICARDO ANDRADE MELO	R00045-SITE			1	479,80	6,000	1,4935	
10	C03382-CRISTIANA LOPES SOARES DE OLIVEIRA	R00045-SITE			2	449,70	3,000	1,3998	
11	C03402-RODNEI RIBEIRO DA SILVA	R00045-SITE			2	449,70	3,000	1,3998	
12	C03575-ALTAIR RIBEIRO VIANA	R00045-SITE			1	449,70	3,000	1,3998	
13	C03834-DOUGLAS MAURER	R00045-SITE			1	449,70	3,000	1,3998	
14	C03458-ANDERSON COSTA DE SOUZA	R00045-SITE			2	413,60	4,000	1,2874	
15	C03222-JOSE GILSON TENORIO DOS SANTOS	R00045-SITE			1	404,73	3,000	1,2598	
16	C03365-REGINA CELIA DE OLIVEIRA ALMEIDA	R00045-SITE			1	404,73	3,000	1,2598	
17	C03513-LUCAS BONETTI KLEM 08885088910	R00045-SITE			2	356,70	3,000	1,1103	
18	C03432-GLEBISON NEVES DA MOTA	R00045-SITE			1	321,03	3,000	0,9993	
19	C02954-ELISABEL DA SILVA RANZOLIN GARCIA	R00045-SITE			2	299,80	2,000	0,9332	
20	C03071-LUIS CARLOS FERREIRA DE SALES	R00045-SITE			1	299,80	2,000	0,9332	
21	C03359-LUCIANO PEREIRA DA SILVA	R00045-SITE			2	299,80	2,000	0,9332	
22	C03366-MAICOL SCHWARZ	R00045-SITE			1	299,80	2,000	0,9332	
23	C03392-MARIA DE FATIMA VASCONCELOS ALBUQUERQ	R00045-SITE			1	299,80	2,000	0,9332	
24	C03409-ROBSON MARQUES DA SILVA	R00045-SITE			1	299,80	2,000	0,9332	
25	C03485-RAPHAEL PORRINI DA SILVA	R00045-SITE			2	299,80	2,000	0,9332	
26	C03557-LUCIANA SCHMITT	R00045-SITE			1	299,80	2,000	0,9332	
27	C03616-GEISON FERREIRA DA COSTA	R00045-SITE			1	299,80	2,000	0,9332	
28	C04924-ANTONIO COSMO DE ARAUJO	R00045-SITE			1	299,80	2,000	0,9332	
29	C03526-ANDREA CANETTI	R00045-SITE			1	295,70	2,000	0,9204	
30	C03376-VIVIAN ADELIA SILVA DOS SANTOS	R00045-SITE			1	292,48	3,000	0,9104	
31	C03380-LUCELIA DE JESUS SILVA SANTOS	R00045-SITE			1	292,48	3,000	0,9104	
32	C03497-MARCELO CELSO VIEIRA	R00045-SITE			1	281,30	2,000	0,8756	
33	C02841-PAULO FERNANDO MARCELINO DA ROCHA	R00045-SITE			1	269,82	2,000	0,8399	
34	C03456-ANTONIO CARLOS GOMES DE ALMEIDA	R00045-SITE			1	269,82	2,000	0,8399	
35	C03461-BEATRIZ UEDA ROSA DE OLIVEIRA ALMEIDA	R00045-SITE			1	269,82	2,000	0,8399	
36	C04851-ROSEMEIRE APARECIDA DE CASTRO PINTO	R00045-SITE			1	263,70	3,000	0,8208	
37	C03504-NATHALIA APARECIDA LIMA RIBEIRO GOMES	R00045-SITE			1	262,80	2,000	0,8180	
38	C03442-ABIATAR DA SILVA BATISTA	R00045-SITE			1	239,90	3,000	0,7467	
39	C03449-PAULO CESAR SILVA BENTO	R00045-SITE			1	239,90	3,000	0,7467	
40	C04925-GESIEL MAZUREK	R00045-SITE			1	239,90	3,000	0,7467	
41	C03023-SAINA ATAIDES MARTINS	R00045-SITE			1	236,52	2,000	0,7362	
42	C03218-SHIRLEY GIL DOS SANTOS DA SILVA	R00045-SITE			1	236,52	2,000	0,7362	
43	C03489-RODRIGO ALMEIDA LUIZ	R00045-SITE			1	227,90	3,000	0,7094	
44	C03367-RENATO BROMBIM BRAGA	R00045-SITE			1	186,12	2,000	0,5793	
45	C03594-PATRICIA MORENA SOUZA LOURENCO	R00045-SITE			1	186,12	2,000	0,5793	
46	C02892-LUCIANE CAFFARO	R00045-SITE			1	149,90	1,000	0,4666	
47	C02990-MARIA CREUZA FERREIRA DOS SANTOS	R00045-SITE			1	149,90	1,000	0,4666	
48	C03016-R RAMOS DA SILVA LOCACOES DE ANDAIMES,	R00045-SITE			1	149,90	1,000	0,4666	
49	C03163-MATHEUS MOTA FIALHO	R00045-SITE			1	149,90	1,000	0,4666	
50	C03191-MARCELO CONCEICAO DOS SANTOS	R00045-SITE			1	149,90	1,000	0,4666	
51	C03361-ICARO VINICIUS DOMINGUES BUENO	R00045-SITE			1	149,90	1,000	0,4666	
52	C03378-CHRISTIAN LEMOS DE OLIVEIRA	R00045-SITE			1	149,90	1,000	0,4666	
53	C03385-DANIEL DA CUNHA ARAUJO	R00045-SITE			1	149,90	1,000	0,4666	
54	C03391-FOX COMERCIAL, INDUSTRIAL, CONSTRUCOES	R00045-SITE			1	149,90	1,000	0,4666	
55	C03393-FRANCISCO ALVES ROMAO	R00045-SITE			1	149,90	1,000	0,4666	
56	C03396-PAULA RENATA FREITAS DA HORA	R00045-SITE			1	149,90	1,000	0,4666	
57	C03397-RAFAEL CARLOS DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
58	C03399-JUAREZ CARDOSO NUNES	R00045-SITE			1	149,90	1,000	0,4666	
59	C03400-JOSE CICERO DOS SANTOS SILVA	R00045-SITE			1	149,90	1,000	0,4666	
60	C03406-ANDERSON DIMAS DANTAS	R00045-SITE			1	149,90	1,000	0,4666	
61	C03408-28.605.199 RODRIGO ROSADO COELHO	R00045-SITE			1	149,90	1,000	0,4666	
62	C03417-ALBERIO MASCARENHAS LIMA	R00045-SITE			1	149,90	1,000	0,4666	
63	C03420-VANESSA MARCELINO DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
64	C03429-60.765.064 VLADEMIR SILVERIO	R00045-SITE			1	149,90	1,000	0,4666	
65	C03433-LUCAS PEDREIRA DA SILVEIRA	R00045-SITE			1	149,90	1,000	0,4666	
66	C03434-MANOEL SOARES VIEIRA MENDES	R00045-SITE			1	149,90	1,000	0,4666	
67	C03436-BRUNO LEONE	R00045-SITE			1	149,90	1,000	0,4666	
68	C03444-BRUNO SILVESTRE BURG	R00045-SITE			1	149,90	1,000	0,4666	
69	C03446-ADRIANO DE OLIVEIRA DOS SANTOS SIQUEIRA	R00045-SITE			1	149,90	1,000	0,4666	
70	C03467-MARCO ANTONIO DA SILVA SANTOS	R00045-SITE			1	149,90	1,000	0,4666	
71	C03473-ELIANDRO DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
72	C03494-ROGERIO PEIXOTO PERERIRA	R00045-SITE			1	149,90	1,000	0,4666	
73	C03502-MARIA LAURA	R00045-SITE			1	149,90	1,000	0,4666	
74	C03505-RSG INFORMATICA LTDA	R00045-SITE			1	149,90	1,000	0,4666	

Análise ABC de Vendas

CONSOLIDADO CONSOLIDADO

Pos	Cliente	Representante	Grupo	Sit	Pedidos	Valor	Qtde	Partic%	Quantidade
75	C03506-JOAO PAULO SANTOS SALES	R00045-SITE			1	149,90	1,000	0,4666	
76	C03510-LEO MORGAN TORRES	R00045-SITE			1	149,90	1,000	0,4666	
77	C03518-WALBER DE SOUZA ALBERTO	R00045-SITE			1	149,90	1,000	0,4666	
78	C03528-CICERO GALVAO DO NASCIMENTO	R00045-SITE			1	149,90	1,000	0,4666	
79	C03531-SAMUEL ALVES MARTINS	R00045-SITE			1	149,90	1,000	0,4666	
80	C03533-THIAGO SILVA MASTRASCOSA	R00045-SITE			1	149,90	1,000	0,4666	
81	C03535-MARCOS SOUZA	R00045-SITE			1	149,90	1,000	0,4666	
82	C03549-JOHNATHAM DE SOUSA BATISTA	R00045-SITE			1	149,90	1,000	0,4666	
83	C03550-FRANCISCO GOMES DOS SANTOS	R00045-SITE			1	149,90	1,000	0,4666	
84	C03559-ANA LUIZA DOS SANTOS NASCIMENTO	R00045-SITE			1	149,90	1,000	0,4666	
85	C03560-PAULO HENRIQUE TORRES DE OLIVEIRA	R00045-SITE			1	149,90	1,000	0,4666	
86	C03564-CICERO LUIZ DIAS	R00045-SITE			1	149,90	1,000	0,4666	
87	C03571-JONATAN PEREIRA SOARES	R00045-SITE			1	149,90	1,000	0,4666	
88	C03572-RENATO MOURA YASSUDA	R00045-SITE			1	149,90	1,000	0,4666	
89	C03598-LUSIMAR MARTINS DOS ANJOS	R00045-SITE			1	149,90	1,000	0,4666	
90	C03601-WELITON CRISTIAN SANTOS DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
91	C03602-ADILSON PEDRO DE SOUZA	R00045-SITE			1	149,90	1,000	0,4666	
92	C03605-ABIMAEL LIMA DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
93	C03609-RALF ZINK	R00045-SITE			1	149,90	1,000	0,4666	
94	C03610-GUSTAVO SANTIAGO OLIVEIRA	R00045-SITE			1	149,90	1,000	0,4666	
95	C03623-ALISSON MARAGATO CANDINI	R00045-SITE			1	149,90	1,000	0,4666	
96	C03626-RENATO LUIZ SOUZA	R00045-SITE			1	149,90	1,000	0,4666	
97	C03627-CARLOS EDUARDO PEREIRA LUCHINI	R00045-SITE			1	149,90	1,000	0,4666	
98	C03632-ROCEL TRANSPORTES LTDA	R00045-SITE			1	149,90	1,000	0,4666	
99	C03635-IVETE DE DOMENICO	R00045-SITE			1	149,90	1,000	0,4666	
100	C03639-ROBERTO DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
101	C03643-TIAGO FERREIRA PEREIRA	R00045-SITE			1	149,90	1,000	0,4666	
102	C04059-GEDIVALDO DA SILVA	R00045-SITE			1	149,90	1,000	0,4666	
103	C04249-LUIZ CARLOS DE ANDRADE	R00045-SITE			1	149,90	1,000	0,4666	
104	C04271-RHUAN MATHEUS CAMARA HERACLIO	R00045-SITE			1	149,90	1,000	0,4666	
105	C04451-EMANNUEL LUCAS KOCHAN	R00045-SITE			1	149,90	1,000	0,4666	
106	C04527-GARDENIA S	R00045-SITE			1	149,90	1,000	0,4666	
107	C04777-JOSE PEDRINHO FERREIRA DE ALMEIDA	R00045-SITE			1	149,90	1,000	0,4666	
108	C04988-JOCELINO DE JESUS FILLUS	R00045-SITE			1	149,90	1,000	0,4666	
109	C05294-CABRALTEC INDUSTRIA METALURGICA LTDA	R00045-SITE			1	149,90	1,000	0,4666	
110	C05303-JOHNE NUNES SERAFIM	R00045-SITE			1	149,90	1,000	0,4666	
111	C05307-PAULO CESAR MACHADO	R00045-SITE			1	149,90	1,000	0,4666	
112	C02920-CARLOS HENRIQUE DA SILVA SIMAN	R00045-SITE			1	149,80	1,000	0,4663	
113	C03443-MARIA SINEIDE	R00045-SITE			1	134,91	1,000	0,4199	
114	C03448-CONGREGACAO CRISTA NO BRASIL - BOFETE -	R00045-SITE			1	134,91	1,000	0,4199	
115	C03567-GENILSON XAVIER DO NASCIMENTO	R00045-SITE			1	134,91	1,000	0,4199	
116	C03588-RICARDO DOS SANTOS MIRANDA	R00045-SITE			1	134,91	1,000	0,4199	
117	C04632-HIGOR FERREIRA DA SILVA	R00045-SITE			1	134,91	1,000	0,4199	
118	C03478-EVANDRO BORGES DOS SANTOS	R00045-SITE			1	131,40	1,000	0,4090	
119	C03491-SERGIO SEGATTA	R00045-SITE			1	131,40	1,000	0,4090	
120	C03495-LINDOMAR MARFISA DE ABREU	R00045-SITE			1	131,40	1,000	0,4090	
121	C03583-PROJEINOX INDUSTRIA E COMERCIO DE REFRI	R00045-SITE			1	131,40	1,000	0,4090	
122	C03484-EDUARDO JOSE DAS FLORES JUNIOR	R00045-SITE			1	118,26	1,000	0,3681	
123	C03553-ALVINO BATISTA DE FREITAS	R00045-SITE			1	102,42	2,000	0,3188	
124	C04591-ANA CAROLINA TORRES DE OLIVEIRA	R00045-SITE			1	102,42	2,000	0,3188	
125	C03308-EDNA LISBOA PIMENTEL	R00045-SITE			1	56,90	1,000	0,1771	
126	C03453-CARLOS ERNESTO DENES	R00045-SITE			1	56,90	1,000	0,1771	
127	C03554-ANTONIO CARLOS FERREIRA	R00045-SITE			1	56,90	1,000	0,1771	
128	C02747-JOSE RODOLFO COVA DO NASCIMENTO	R00045-SITE			1	49,90	1,000	0,1553	
Total Geral	---------->				152	32.125,34	247,000		